

Curriculum vitae: Raymond Laurence MALLON. Economist.

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PROFESSIONAL EXPERTISE

- ❖ Country and program evaluation and strategy studies
- ❖ Trade, investment and regional cooperation
- ❖ Private sector development and regulatory reform
- ❖ Economic growth and rural-urban transition
- ❖ Economic policy analysis and evaluation
- ❖ Governance and accountability in development

OTHER SKILLS

- ❖ Strong analytical and problem solving skills.
- ❖ High level communication skills/networks in Asia
- ❖ Corporate governance
- ❖ Capacity building and team leadership skills
- ❖ Negotiation and consensus building skills
- ❖ Writing, communication and computer skills

COUNTRY EXPERIENCE

Afghanistan, Australia, Bangladesh, Bhutan, Cambodia, Caribbean, China, Egypt, Fiji, Indonesia, Kyrgyzstan, Laos, Myanmar, Nepal, New Zealand, Philippines, Solomon Islands, Sri Lanka, Thailand, Viet Nam.

EMPLOYMENT SUMMARY

- 1995-** Economist/Development and Business Advisory Services
- 1993-95** World Bank, Economic Advisor/Team Leader, Enterprise Reform Program, Viet Nam
- 1991-93** Resident Economist, UNDP, Viet Nam.
- 1988-91** Economist, Asian Development Bank, Manila, Philippines.
- 1984-88** Consultant Economist, Hassall & Associates, Sydney, Australia.
- 1983-84** Economist, Australian Meat and Livestock Corporation, Australia.
- 1981-82** Research Assistant/Tutor, UNE, Armidale, Australia.
- 1974-78** Self-employed, agricultural services.

EDUCATION

- 1986** Master of Economics, Australian National University.
- 1982** Bachelor of Agricultural Economics (Hon.), University of New England.
- 1975** Certificate of Farm Technology, Albury Technical College.

Short-term training in areas such as Board skills, corporate governance, strategic planning, and communications. Frequent Coursera student.

AFFILIATIONS

- ❖ Australian Institute of Company Directors.
- ❖ World Economics Association

COMMUNITY POSITIONS

- ❖ Member, AIESEC Board of Advisors, University of Foreign Trade, Hanoi.
- ❖ (Former) Member, Board of Directors (and former Chair of Governance Committee) United Nations International School of Hanoi

OTHER INTERESTS

Travel, reading, food and wine, architecture, international developments, movies, and sport.

LANGUAGES

- ❖ English: native speaker.
- ❖ Vietnamese: intermediate
- ❖ Thai/Lao: basic

NATIONALITY: Australian

MARITAL STATUS:

Married Ms To Hanh Trinh (17 December 1994).
Children: Kim Lan Mallon & Danielle Dan Phuong Mallon

DATE OF BIRTH: 8 December 1957

PROFESSIONAL EXPERIENCE: LONG-TERM POSITIONS

- 1995- **Asia/Pacific: Economic Advisory Services:** Independent advisor to financial institutions, development agencies, private sector clients, and research institutes focussing on: economic growth and development; economic integration and trade policy; program planning and evaluation; regulatory reform; private sector development; regional/local economic development; and state enterprise reform. Commentator on economic, business and trade policy issues.
- 2009- **Asia/Pacific. Corporate Clients.** Provides periodic briefings and presentations on economic developments, trends, and issues impacting on Viet Nam, the Mekong Sub-regional and Asia.
- 1991-93 **Resident Economist, UNDP, Viet Nam:** Managed development and implementation of support for Viet Nam's transition to a market economy.
- 1988-91 **Country Economist, Asian Development Bank, Philippines:** Led country economic and sector studies in Laos, Thailand and Viet Nam. Helped develop and implement sector development programs.
- 1984-88 **Consultant Economist, Hassall & Associates, Australia.** Provided economic policy, resource management, and rural development consulting services to private and public sector clients in Australia, Asia and the Pacific.
- 1983-84 **Economist, Australian Meat and Livestock Corporation, Australia.**
- 1982 **Research Assistant and Tutor, UNE, Armidale, Australia.**

SELECTED SHORT-TERM CONSULTING/RESEARCH ASSIGNMENTS

- 2014-16 **Restructuring for a more Competitive Viet Nam. CIEM/DFAT. Senior Advisor.** Helped develop and implement an economic reform and restructuring program aimed at: (i) increasing national economic competitiveness by improving the business enabling environment and reforming and developing economic institutions; (ii) accelerating growth in labour productivity, employment & incomes; and (iii) improving regulatory transparency and reducing corruption. As the senior international project advisor, provides ongoing support to initiatives covering the business enabling environment, corporate governance, State Enterprise reform, competition policy, and restructuring the rural economy, and overall results monitoring, and helps identify and mobilize specialist international expertise in these areas.
- 2016 **Viet Nam 2035 Report. World Bank/Viet Nam Institute for Development Strategy.** Led the drafting of introductory chapter on the history and political economy of Viet Nam's economic reform process since the 1980s.
- 2016 **Viet Nam. World Bank/Ministry of Planning and Investment. The Role of the State in Viet Nam's Economic Development.** Advised and coordinated the work of four national research institutes researching and drafting background research papers. Led the drafting of an overview paper and proposed agenda for enhancing the role of the State in facilitating a more competitive and productive Vietnamese economy.
- 2015 **ADB/Philippines.** Supported strategic review of recent ADB program of support for the Philippines. Findings used to shape the development of new strategy of ADB support to the Philippines.
- 2014-15 **Viet Nam. WB. Economic Institutions.** Supported preparation of Government report on development and reform of economic institutions to facilitate the transition to a more competitive market economy.
- 2014-15 **ERIA/Regional Economic Cooperation Partnership (RCEP). Trade Economist.** Prepare briefing paper with options to assist in negotiating Economic and Technical Cooperation (ETC) activities under RCEP. Met with RCEP ETC working group in Indonesia (Bali) and India (Delhi) to discuss report.
- 2014- **WB/Viet Nam. Team Leader/Economist.** Led a small team responsible for preparing an overview discussion paper on Financing Viet Nam's Development in the post-2015 period.
- 2014 **AusAID/Viet Nam. Peer Review of Country Strategy Evaluation Study.**
- 2010-14 **Viet Nam. Beyond WTO Program. Multi-donor. Senior Advisor.** B-WTO supported applied policy research, policy dialogue, and training related to: (i) building market economic institutions; (ii) social and economic impacts of integration; (iii) building capacity of Government agencies to manage and coordinate integration; and (iv) provincial level integration initiatives. Worked with national Senior Advisory Group to establish research priorities, evaluate proposals, and implement outreach activities, beneficiary impact assessments, and ongoing program evaluation.
- 2013 **ASEAN/AusAID. Team Leader. Regional Cooperation.** Evaluated AANZFTA Economic Cooperation Support Program. Reviewed options for AusAID support for proposed Regional Cooperation Economic Partnership (RCEP).
- 2012-13 **Thailand. ADB. Economist/Growth Diagnostics/Regional Cooperation.** Helped evaluate past strategy and draft and negotiate ADB's Thailand Country Partnership Strategy 2012-16. Lead consultant with particular focus on macro economic, private sector development, knowledge services and regional cooperation and integration. Follow-up support to ADB growth diagnostic study for Thailand, including drafting of regional cooperation chapter.
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- 2012 **South Asia. Evaluation of AusAID Regional Support for Governance.** Led AusAID's cluster evaluation of the: (a) AusAID-ADB Development Partnership Facility for South Asia; and (b) AusAID-World Bank Service Delivery and Improvement Facility for South Asia. Provided lessons and recommendations to guide AusAID engagement with MFIs in South Asia. Lessons learned were reflected in the design of new facilities with ADB and the WB.
- 2012 **Egypt. GIZ/AusAID.** Private sector economist in joint appraisal mission for an Employment Promotion Program.
- 2009-12 **Laos. AusAID. Aid Effectiveness Expert/Economist.** Ad hoc advisor to AusAID in implementing poverty reduction program focussed on green growth, trade, investment and business development reforms and institution building. Evaluated multi-donor support aimed at helping Laos negotiate WTO accession. Prepared a paper: "General Budget Support to Laos: Issues and Lessons from International Experiences" as input to AusAID planning process.
- 2011 **Thailand. ADB.** Review of ADB Country Partnership Strategy and options to improve knowledge services.
- 2011 **Egypt. AusAID.** Private sector specialist/economic. Helped identify options for employment generation support.
- 2011 **Indonesia. ADB.** Peer Review of ADB's Country Partnership Strategy for Indonesia.
- 2010 **Caribbean. AusAID. Economist/Private Sector/Access to Finance.** Responsible for assessing priorities and options for programming the Economic Resilience component of AusAID's support to the Caribbean region.
- 2009-10 **Viet Nam/Laos/International. Luxembourg Government. Programme Review.** Team Leader for reviews of development cooperation with Laos and Viet Nam. Responsible for study design; supervision of 6 national consultants; preparation of consolidated report; and presentation of findings to key stakeholders.
- 2009 **ADB/UNESCAP. Evaluation of Cooperation Agreement.** Led mid-term evaluation of MOU on cooperation between ADB and UNESCAP and provided recommendations for an enhanced and more effective partnership.
- 2009 **Viet Nam. MPI/DSI/UNDP. Strategic Development Planning.** Senior Advisor to Development Strategy Institute in project to help develop Viet Nam Socio-Economic Development Strategy 2011-2020.
- 2008-09 **Viet Nam. MPI/ADB. SME Development.** Consultant Team Leader helping formulate a policy White Paper aimed at improving the business-enabling environment to support SME competitiveness and growth.
- 2008 **EU. Viet Nam Private Sector Support Programme (VPSSP).** Part-time leader of multi-national team supporting private sector development by reducing regulatory and administrative compliance costs at national & sub-national levels.
- 2008 **Philippines. ADB. Evaluation Specialist/Team Leader.** Provided advice and drafted completion study of ADB's 3-year country strategy for the Philippines, including lessons learned for future ADB operations.
- 2008 **Viet Nam. MOIT/WB. Trade Policy Advisor.** Provide comments and provide suggestions for strengthening the Ministry of Industry and Trade's Beyond WTO Action Plan.
- 2008 **Viet Nam. MPI/UNDP. Team Leader/ Decentralization Support Programme.** Led mid-term review of a multi-donor supported program of support for local government capacity building.
- 2007 **Viet Nam.** "Issues Paper on Local Development Strategies" to MOLISA/ILO Employment Forum in Hanoi.
- 2007 **Australia/Viet Nam. (ANU).** Presented economic update paper to Viet Nam Update Conference.
- 2007 **Viet Nam: Government of Norway. Appraisal: Support to National Business Registration System.**
- 2007 **Viet Nam: ADB. Results Based Planning.** Advised on developing management systems for periodic monitoring of development outcomes from ADB supported development programs.
- 2007 **International: WB/IFC.** Peer review of **joint-donor guidelines** to improve **business-enabling environment**.
- 2007 **Viet Nam: EU. Team Leader: Private Sector Support Programme Evaluation.** Evaluation of programme supporting regulatory reform (local, provincial and national), local economic development, and business incubators.
- 2007 **Viet Nam. Danida. Private Sector.** Senior advisor to team evaluating support to promote local economic development, and the development of the formal private sector.
- 2007 **Viet Nam. Impact evaluation of foreign invested university.** Assessed expenditure and other regional socio-economic impacts. Suggested improvements in monitoring systems to better assess future impacts.
- 2007 **Afghanistan: ADB. Economist/Strategic Planning Consultant.** Helped formulate a results based strategy to guide ADB operations in Afghanistan. Focus of new strategy was on road, power, and rural infrastructure development.
- 2006-07 **Viet Nam. ADB. Trade Development Assessment.** Assisted in review of bottlenecks to trade development. Reviewed impacts of WTO accession on demand for improved quality standards, food safety, and quality control
- 2006 **Asia. Donor Committee for Enterprise Development.** Presented opening paper on lessons learned from support to improve the business-enabling environment in Asian Economies at international conference in Bangkok.
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- 2006 **Viet Nam/Laos/Cambodia. World Bank. Private Sector Strategy.** Reviewed private sector development trends; market failures and binding constraints; and government strategies and priorities as input to strategic plan.
- 2005-06 **Viet Nam: ADB. Strategic Planning.** Helped formulate a new results based strategy to guide ADB operations in Viet Nam, focussing on using ADB resources as a catalyst to mobilize increased private sector investment in infrastructure.
- 2006 **Laos: Committee for Planning and Cooperation (CPC/NERI)/UNDP. Private Sector Development.** Identified key bottlenecks to private sector development (causes of informality). Recommended changes to five-year plan to strengthen focus on private sector development and investment and regional economic cooperation.
- 2005 **Asia Pacific: ADB. Evaluation Consultant/Team Leader.** Led a review of the multi-donor Governance Cooperation Fund (GCF) administered by ADB. Proposed changes to cost-effectively achieve fund objectives.
- 2005-06 **Viet Nam: GTZ.** Policy advisor: private sector/SME policy, draft guidelines on regulatory review and RIAs.
- 2004-05 **Greater Mekong Subregion: ADB. Sub-regional Economic Corridor.** Team Leader for study on actions to mobilize private investment to complement public investments in GMS economic corridor infrastructure.
- 2004-06 **Viet Nam: AusAID. Economist - Private Sector.** Part-time member of Technical Advisory Group (TAG). Provide expert advice on program development, implementation, monitoring and evaluation.
- 2003-04 **Viet Nam: World Bank. Case Study for World Development Report 2005.** Prepared a case study on Enterprise Law reform processes in Viet Nam and impacts on business development.
- 2003-04 **Viet Nam: CIEM/UNDP. Regulatory Reform/Private Sector Development.** Team Leader/advisor. Helped design study and support domestic consultants undertaking provincial level case studies of private sector development.
- 2003-04 **Viet Nam: USAID. Viet Nam Competitiveness Initiative.** Part time private sector development policy and regulatory reform advisor. Helped develop a "toolbox" to help improve regulatory reform processes.
- 2003-04 **Laos: Committee for Planning and Cooperation/ADB. Northern Region Development Strategy.** Strategy to prioritize public expenditure, reduce barriers to private investment, and improve regional economic linkages.
- 2003 **Viet Nam: Danida. Private Sector Development Strategy Mission.** Economist for concept design mission.
- 2002-03 **Greater Mekong Sub-region: ADB. Working Group on Agriculture (WGA).** Team Leader. Organized consultations on modalities and priority areas for GMS cooperation to address priority agriculture sector bottlenecks. Prepared and presented issues paper discussed at WGA Inception Meeting.
- 2002 **Viet Nam: GTZ/Donor Committee for Enterprises Development.** Prepared a Viet Nam case study on donor support to improve the SME enabling environment.
- 2002 **Viet Nam: World Bank. Survey of Performance of Privatised and Partially Privatised Firms.** Helped to design questionnaire and implement pilot study. Assisted with survey analysis and reporting.
- 2001-02 **Viet Nam: ADB/Japan/World Bank. Multi-donor Evaluation.** Economist in team working with the Government to review application of the comprehensive development framework (CDF) principles.
- 1997-01 **Viet Nam: CIEM/WB/UNDP. Business Regulation Reform.** Team Leader. Outputs included a new Enterprise Law and related regulatory reforms that reduced barriers to private sector development. Helped manage applied policy research projects with domestic and external consultant inputs. Developed capacity in applied research, regulatory drafting, and in strengthening consultative processes. Project has been internationally recognized for its success in generating practical contributions to reforms that have reduced private sector impediments in both rural and urban areas.
- 2001 **Cambodia: World Bank. Trade Policy Review.** Development Economist in a joint WTO, IMF, ITC, UNDP, UNCTAD, and WB team working the Ministry of Commerce to facilitate WTO accession.
- 1995-01 **Viet Nam: Economist.** Assisted Ministry of Planning and Investment prepare for Consultative Group meetings.
- 2001 **Lao PDR: ADB. Environment Safeguards in Infrastructure Development.** Assessed economic and fiscal impacts and issues related to improving environmental safeguards for investments in power and transport infrastructure.
- 2001 **Viet Nam: MPI/UNDP. Private Sector Development. Economist** Resource person advising on preparation of five year plan and administrative reform to promote private sector development and investment.
- 2001 **Lao PDR: Economist/Strategic Planning. ADB Country Strategy Study** –Lead Consultant helping develop ADB strategy in consultation with government, private sector and other stakeholders.
- 2000 **Bangladesh, Kyrgyzstan, Nepal and Sri Lanka (ADB). Economist.** Evaluated study of the effectiveness of ADB policy based lending programs in selected Asian economies. Evaluated both results and processes used to support policy and institutional reforms, and made recommendations for future support.
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- 2000 **Lao PDR: Public Investment Planning (State Planning Committee/ADB). Economist** Worked with Lao counterparts to assist in assembling and presenting sector background material, strategies, issues and sector investment plans for a national three year rolling public investment plan.
- 1999 **GMS/ADB: Evaluation of Greater Mekong Sub-region Program. Team Leader-** Lead consultant for overall impact evaluation study and responsible for undertaking impact studies on support to transport and economic corridors.
- 1995-99 **Viet Nam/Australia: Economist. ANU and CIEM.** Resource person for Viet Nam Update Conference.
- 1998-99 **Nepal: Economist/Strategic Planning. ADB Country Operational Strategy Study** – Helped draft and negotiate strategy in consultation with government, private sector and other community groups.
- 1998 **Viet Nam: Economist. APEC Economic and Corporate Governance** - Member of team that prepared a survey report to APEC leaders meeting on initiatives to improve economic and corporate governance.
- 1998 **Philippines: Evaluation Economist. Palawan Integrated Area Development Project (ADB)** –Post-evaluation of impacts of agriculture, irrigation, livestock, and ports components of this Project.
- 1997-98 **Viet Nam: Policy Analyst. Embassy of Sweden, Hanoi** - Research on policy and institutional issues facing State, domestic private and foreign investors, and proposed options for donor support to private sector and SME development.
- 1997-98 **Viet Nam: Economist. Enterprise and Industry Policy Study (ADB and MPI)** – Prepared and presented papers on regulatory and institutional reforms needed to achieve greater equity between private and State enterprises.
- 1997 **Fiji: Rural Development Economist. Sigatoka Valley Rural Development (ADB)** - Assessed Project impact, re-estimated EIRR, and analysed design problems and the impact of major policy reforms.
- 1997 **Viet Nam. Economist. Regulatory Environment for Business (WB/UNDP)** - Formulated a four-year TA program to strengthen the capacity of CIEM in applied policy research related to business regulation and governance.
- 1996-97 **Viet Nam: Policy Advisor. Agriculture Program Loan (ADB/GoV)** - Prepared policy and program review papers to facilitate implementation of a set of agriculture policy and institutional reforms.
- 1993-95 **World Bank/UNDP, Team Leader/Economic Advisor, Enterprise Reform, Viet Nam:** Provided policy and program management advice on State enterprise reform, privatization, private sector development & regulatory reform.
- 1991-93 **Resident Economist, UNDP, Viet Nam:** Managed development and implementation of support for Viet Nam's transition to a market economy.
- 1988-91 **Country Economist, Asian Development Bank, Philippines:** Led country economic and sector studies in Laos, Thailand and Viet Nam. Helped develop and implement sector development programs.
- 1988 **Nepal: Agricultural Economist. Post Evaluation of Rural Financial Institutions, ADB** - Evaluated impact of ADB on-lending and technical support, and reviewed constraints to supply of rural credit.
- 1988 **Solomon Islands: Economist. Appraisal of Rural Credit Union Project, IFAD** - Reviewed constraints and options to assist development of rural financial services.
- 1987-88 **Thailand: Economist, Agriculture Research Planning & Evaluation, WB/Australia** - Developed systems, trained staff, and advised on M&E of research performance in the Thai Department of Agriculture.
- 1987 **Indonesia: Project Economist. Appraisal of Irrigation Sector Project, ADB** - Reviewed irrigation sector and related policies on the financial and economic viability of investments in irrigation development.
- 1986 **Australia: Lecturer, Project Planning and Evaluation, ANU** - lecturer in project appraisal and use of micro-computers in financial and economic analysis.
- 1985-86 **Australia: Regional Planning Economist, Bathurst Development Corporation** - Estimated regional economic losses resulting from proposed compulsory acquisition of large areas of agricultural land for public use.

SELECTED PUBLICATIONS AND PAPERS

- ERIA. 2014. Economic and Technical Cooperation under RCEP. ERIA Briefing Paper, unpublished.
- Mallon, R.. 2014. Viet Nam: Economic Restructuring, Rhetoric or Renewed Renewal? Presentation: EuroCham, Hanoi.
- Mallon, R. 2013. Viet Nam's Economic Transformation and Current Issues, Commercial Clients, Hanoi.
- Mallon, R. 2012. Global & National Economic Trends: Policy & Business Implications for Viet Nam. Commercial Clients, Hanoi.
- Mallon, R. 2011. Assessment of Employment Generation Partnership Opportunities in Egypt. AusAID, Canberra
- Mallon, R. 2011. Viet Nam: Promise of Better Business Environment. Commercial Clients, Hanoi.
- Mallon, R. 2009. State Enterprise Reform and Equitization in Viet Nam: Accountability and Corruption, U4 Anti-corruption Resource Centre Workshop. Hanoi
- Mallon, R. (2008), Issues Paper on Local Development Strategies, ILO/MOLISA Employment Forum.
- Mallon, R. (2007), Việt Nam: Recent economic developments and key challenges, Paper presented to Việt Nam Update Conference, Australian National University, Canberra.
- Kammeier, D. H., J. Guimaraes and R. Mallon. 2006. "The Dynamics of Rural, Urban and Regional Linkages: Development Trends and Prospects in the GMS". Report prepared for ADB.
- Mallon, R. (2006), Creating Better Business Environments for Enterprise Development: Asian and Global Lessons, Paper presented to The Asia Consultative Conference, Bangkok.
- Mallon, R. (2005), 'Actions Needed to Accelerate Domestic Private Sector Growth', UNDP/NERI, Vientiane
- Mallon, R. (2004). Managing Investment Climate Reforms: Viet Nam Case Study, Background paper for WB WDR 2005.
- Brian Van Arkadie and Raymond Mallon (2004), Viet Nam: Con ho dang chuyen minh?, Nha Xuat ban Thong ke, Ha Noi .
- Brian Van Arkadie and Raymond Mallon (2003), Viet Nam: A Transition Tiger?, Asia Pacific Press, Canberra.
- Mallon, R. (2002). Approaches to Support the Development of an Enabling Environment for Small Enterprises: Viet Nam Case Study, GTZ Conference, Turin.
- Mallon, R. & Irvin, G. (2001), "Systemic Change and Economic Reform in Vietnam", in Weeks, J. & Claes, B. Globalization and Third World Socialism: Cuba and Vietnam. Palgrave. London
- Mallon, R. (1999), "Experiences in the Region and Private Sector Incentives in Vietnam", in Leung, S. (Ed.) Vietnam and the East Asian Crisis, Edward Elgar.
- Mallon, Raymond (1998) 'Mapping the Playing Field: Options for Reducing Private Sector Disincentives in Viet Nam' Mimeo, Swedish Embassy, Hanoi.
- Mallon, R. and Irvin, G. (1987), "Is the Vietnamese Miracle in Trouble?" ISS Working Paper Series No. 253, ISS, The Hague.
- Mallon, R. (1997), "Doi Moi and Economic Development in Vietnam", in Fforde, A. (Ed.), Doi Moi: Ten Years After the 1986 Party Congress, ANU.
- Mallon, R. (1994), "Opening up of the Vietnamese Economy", Presented to a Euromoney Conference, Hong Kong.
- Mallon, R. (1994), "Recent Developments in State Enterprise Reform in Viet Nam", SERP Working Paper, Hanoi.
- Kee-Cheok Cheong, Raymond Mallon, Vinyu Vichit- Vadakan, and Vu Tat Boi (1993), "Strengthening Economic Management in Viet Nam: Lessons from a Training Project", EDI Working Paper, World Bank.
- Mallon, R. (1993), "Vietnam: Image and Reality", in Heath, J. (Ed.) Revitalising Socialist Enterprise, Routledge, London.
- Mallon, R. (1993), "Viet Nam: Overview of Key Economic Issues", in Vu Tat Boi (1993), Senior Policy Seminar on the Economy of Viet Nam, Su That Publishing, Hanoi.
- Tan, R., Mallon, R.L. and Iwasaki, Y. (1990), "Developments in Indochina: Implications for Regional Development", Paper Presented to Symposium on Cooperation in Asia/Pacific, East-West Center, Hawaii.
- Iwasaki, Y. and Mallon, R.L. (1989), "Economic Report on the Socialist Republic of Viet Nam", ADB. Manila.
- Mallon, R.L. (1984), "Implications of Proposed Lamb Price Stabilisation Policies", Annual AAES Conference, Sydney.
- Mallon, R.L. (1983), "Some Implications and Alternatives to Australia's Anti-dumping and Countervailing Legislation", AMLC Economic Information Paper No. 11, Sydney.
- Mallon, R.L. and Musgrave, W.F. (1983), "Trends in Productivity in the Pastoral Zone and Implications for Land Degradation", Paper Presented to the Australian Agricultural Economics Society Conference, Brisbane.
- Mallon, R.L. (1982), "A Translog Approach to Estimating Productivity and Structural Change in the Pastoral Zone of NSW, Honours Thesis, UNE.